



*Presents*  
**“How to Buy a Used Car”  
Seminar**

Thursday, August 19, 2010

**This seminar is open for all Alamo FCU members and facilitated by Enterprise Car Sales.**

**We will be discussing all of the items below:**

- **Getting started** Finding a vehicle that fits your needs
- **Price vs. value** Are you looking for a certified pre-owned or a used car?
- **Trade in** How much is your trade worth?  
Should you sell it on your own?
- **Negotiation** How do you know how much to pay?  
Buying by price, not payment
- **Determining quality** How valuable are online history reports?  
How else can you protect yourself?
- **Vehicle Agreement** Good investment?  
(Extended Warranties)
- **After Market items** LoJack, alarms, tint, etc.

**PLACE:** Main Office Lobby at Alamo FCU  
6755 First Park Ten Blvd.  
San Antonio, TX 78213

**TIME:** 6:30 pm

**RSVP:** CALL 210.554.8770 x2301,  
email [lending@alamofcu.org](mailto:lending@alamofcu.org), or speak to a  
Loan representative at one of the branches!

The seminar will last approximately 1 hour with refreshments provided.  
*Registration for class is required.* Date is subject to change.

